



*Empire State Sales Desires to Be the Top
Manufacturers Representative in Sales and
Customer Satisfaction in Our Field*

WIRE & CABLE



ACS/Uni-Fab

www.afcweb.com/acs-uni-fab



AFC Cable Systems**

www.afcweb.com



Republic Wire

www.republicwire.com



LS Cable & Systems USA

www.ls.spsx.com



Syston Cable Technology

www.systoncable.com



Classic Wire & Cable

www.classwire.com

CONDUIT & FITTINGS

American Connectors

American Connectors

www.americanconnectors.com



Allied Tube & Conduit**

www.alliedeg.us



Allied Power-Strut**

www.power-strut.com



Conduit Pipe Products

www.conduitpipe.com



Kraloy

www.kraloyfittings.com



National Pipe

www.nationalpipe.com



CONNECTING YOUR TOMORROW.™

Penn-Union

www.penn-union.com



United Fiberglass

www.unitedfiberglass.com



Konkore Fittings**

www.konkorefittings.com

SUPPORTING PRODUCTS



Marley
Engineered Products

Marley Engineered Products

www.marleymep.com



Selecta Products/Acorn

www.selectainc.com



at your side

Brother Mobile Solutions

www.brothermobilesolutions.com



Surge Protection & Power Quality

www.eaton.com/spd



Bergen Industries, Inc.

www.gardnerbender.com/en/bergen



WORLD DRYER

World Dryer

www.worlddryer.com



King Innovation

www.kinginnovation.com



Danfoss

www.heating.danfoss.us



Gardner Bender

www.gardnerbender.com

Ask us about co-loading conduit, MC, flex/LT, strut, and fittings

MANUFACTURER POLICIES/TERMS			
MANUFACTURER	MINIMUM BILLING	FREIGHT ALLOWED	TERMS
WIRE & CABLE			
ACS Unifab	\$200 (\$50 processing fee added for orders under \$200)	\$2,000 distributor net (ground transport only)	Net 30 days
**AFC Cable Systems Flex/LT	\$200	5,000 pounds	2%, 10th prox, net 25th of next prox
Republic Wire Inc.	\$500	5,000 pounds	Per customer
LS Cable & Systems Power Cable	\$500	5,000 pounds	Per customer
Syston Cable Technology	N/A	\$1,500	Net 30 days
Classic Wire & Cable	N/A	2,000 pounds 5,000 pounds - URD only	Net 30 days
CONDUIT & FITTINGS			
American Connectors, Inc	N/A	N/A	Net 30
**Allied Tube & Conduit Aluminum Conduit	\$150	10,000 pounds conduit only 8,000 pounds co-load 2,000# aluminum	2%, 15th
**Power Strut	\$100	2,500 pounds	2%, 15th
Conduit Pipe Products	N/A	\$750	Per customer
Kraloy	\$100	\$1,500	2%, 10th prox, net 11th
National Pipe PVC Conduit & Elbows	\$500 pipe \$1,500 elbows	\$10,000 pipe \$1,500 elbows	2%, 10th prox, net 30 days
Penn Union	\$100	\$100	Net 30 days
SUPPORTING PRODUCTS			
Marley	\$100	\$2,000	1%, Net 30 days
Selecta Products/Acorn	\$50	\$700	Net 30 days
Brother Mobile Solutions	N/A	\$500 PPD Graybar/Rexel \$250 PPD all other electrical	Net 30 days
Danfoss	N/A	\$1,500	Net 30 days
ECM Products	\$100	\$1,000	Net 30 days

****Ask us about the Atkore-Family co-loading****

OUR TEAM			
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